Merrimack Valley Planning Commission 2024-25 Essex County Cooperative Road Salt Bid

This agreement is made and entered into this 17th day of October, 2024 by and between the MERRIMACK VALLEY PLANNING COMMISSION ("the MVPC"), a corporate public body and existing under the laws of the Commonwealth of Massachusetts, and Eastern Minerals Inc., a  $\Box$  corporation duly organized and existing under the laws of the Commonwealth/or  $\Box$  as a D/B/A duly registered at: 134 Middle Street, Ste 210, Lowell, MA 01852 ("The CONTRACTOR").

ARTICLE I. DEFINITION: "THIS CONTRACT" as used herein shall mean that these Articles of Agreement and "the Invitation for Bid documents," which include without limitation, the instructions to CONTRACTOR, the Contractor's qualifications or proposal, the specification, terms and conditions, requirements, the applicable addenda, any final documents representing negotiated terms, and all documents and forms submitted with the CONTRACTOR'S proposal or proposal.

ARTICLE II. DURATION. The term of the Contract will cover one (1) year from November 1, 2024, and expire on October 31. 2025.

ARTICLE III, TERMS. The CONTRACTOR agrees to furnish and deliver Road Salt (Road Salt, Solar Salt) to the Municipalities. listed in the 2024-25 Essex County Road Salt Invitation to Bid (IFB) documents of October 11, 2024 (bid opening date).

ESTIMATED TOTAL CONTRACT VALUE: \$3,313,855.00 U.S. Dollars. See Attached Appendix B- Bid Pricing Sheet.

ARTICLE IV. PAYMENT. The MUNICIPALITY agrees to pay for each delivery of Road Salt to the CONTRACTOR the sum set forth in the CONTRACTOR'S bid.

ARTICLE V. TERMINATION. The following shall constitute events of default under THIS CONTRACT requiring immediate termination: a) any material misrepresentation made by the CONTRACTOR, b) any failure by the CONTRACTOR to perform any of its obligations under THIS CONTRACT including, without limitation, the following: (i) failure to commence performance of THIS CONTRACT at the time specified in THIS CONTRACT due to a reason or circumstance within the Contractor's reasonable control, (ii) failure to commence performance of THIS CONTRACT with sufficient personnel and equipment or with sufficient material to ensure the completion of THIS CONTRACT within the specified time due to a reason or circumstance within the Contractor's reasonable control, (iii) failure to commence performance of THIS CONTRACT in a manner reasonably satisfactory to the MVPC / MUNICIPALITY, (iv) failure to promptly re-perform with reasonable time the services that were rejected by the MVPC / MUNICIPALITY as erroneous or unsatisfactory, (v) discontinuance of the services for reasons not beyond the Contractor's reasonable control, (vi) failure to comply with a material term of THIS CONTRACT, including without limitation, the provision of insurance and nondiscrimination, and (vii) any other acts specifically stated in THIS CONTRACT as constituting a basis for termination of THIS CONTRACT.

The MVPC may terminate THIS CONTRACT at any time for convenience by providing the CONTRACTOR written notice specifying therein the termination date which shall be no sooner than thirty (30) days from the issuance of said notice. Upon receipt of a notice of termination, the CONTRACTOR shall cease to incur additional expenses in connection with THIS CONTRACT. Upon such termination, the CONTRACTOR shall be entitled to compensation for all satisfactory work completed prior to the termination date as determined by the MVPC / MUNICIPALITY. Such payment shall not exceed the fair value of the services provided hereunder.

ARTICLE VI. DAMAGES. From any sums due to the CONTRACTOR for materials, supplies or equipment delivered, the MVPC / MUNICIPALITY may keep for its own the whole or any part of the amount for expenses, losses, and damages, incurred by the MVPC / MUNICIPALITY as a consequence of purchasing materials, supplies or equipment as a result of any event of default, failure, omission, or mistake of the CONTRACTOR in furnishing or delivering materials, supplies or equipment as provided in THIS CONTRACT.

ARTICLE VIL FORCE MAJEURE. No party will be liable to the other for any failure or delay in rendering performance arising out of causes beyond its control and without its fault or negligence. Such causes may include, but not be limited to, acts of God or the public enemy, freight embargoes, and unusually severe weather; but the failure or delay must be beyond its control and without its fault or negligence. Dates or times of performance will be extended to the extent of delays excused by this section provided by that the party whose performance is affected notifies the other promptly of the existence and nature of such delay.

ARTICLE VIII. INSURANCE. The CONTRACTOR must provide the MVPC with a certificate of insurance coverage per the terms of the IFB prior to contract execution.

2024-25 Contract: Eastern Minerals

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ARTICLE IX. CONFLICT. In the event there is a conflict between these Articles and the IFB documents, the IFB documents: shall supersede these Articles.

ARTICLE X. INSPECTION AND REPORTS. The MUNICIPALITY shall have the right at any time to inspect the work of the CONTRACTOR, including the right to enter upon any property owned or occupied by CONTRACTOR, whether situated within or beyond the limits of the MUNICIPALITY. Whenever requested, CONTRACTOR shall immediately furnish to the MUNICIPALITY full and complete written reports of his operation under this Contract in such detail and with such information as the MUNICIPALITY may request.

ARTICLE XI. COMPLIANCE WITH LAWS. The CONTRACTOR shall comply with all Federal, State, and local laws, rules, regulations, and orders applicable to the work provided pursuant to this Agreement, such provisions being incorporated herein by reference, and shall be responsible for obtaining all necessary licenses, permits, and approvals required for the performance of such work.

ARTICLE XII. NOTICE. Any and all notices, or other communications required or permitted under this Agreement, shall be in writing and delivered by hand or mailed postage prepaid, return receipt requested, by registered or certified mail or by other reputable delivery service, to the parties or furnished from time to time in writing hereafter by one party to the other party. Any such notice or correspondence shall be deemed given when so delivered by hand, if so mailed, when deposited with the U.S. Postal Service or, if sent by private overnight or other delivery service, when deposited with such delivery service.

ARTICLE XIII, FUNDING, GOVERNING LAWS AND ORDINANCES. THIS CONTRACT shall be governed by, construed, and enforced in accordance with the laws of the Commonwealth of Massachusetts and the CONTRACTOR submits to the jurisdiction of any of its appropriate courts for the adjudication of disputes arising out of this Agreement.

ARTICLE XIV, EOUAL OPPORTUNITY. The CONTRACTOR in the performance of all work under THIS CONTRACT will not discriminate on the grounds of race, color, sex, age, religious creed, disability, national origin or ancestry, sexual orientation, marital status, family status, military status, or source of income in the employment practices or in the selection or retention of subcontractors, and in the procurement of materials and rental equipment. The MVPC may cancel, terminate, or suspend the contract in whole or in part for any violation of this Article.

ARTICLE XV, ASSIGNABILITY, The CONTRACTOR shall not assign, sell, subcontract, or transfer any interest in THIS CONTRACT without prior written consent of the MVPC. This AGREEMENT and any document referenced and incorporated herein or attached represent the ENTIRE CONTRACT and shall only be modified by written addendum between the Parties.

IN WITNESS WHEREOF, the parties have hereto and to two other identical instruments set their hands and seals the day first above written.

FOR THE CONTRACTOR

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Eastern Minerals Inc chrat

Assistant Corporate Secretary

MERRIMACK VALLEY PLANNING COMMISSION:

Jerrard Whitten Executive Director

## Appendix B - Bid Pricing Sheet 2024-25 Essex County Cooperative Rock Salt Bid

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Commodity	Unit of Measure	Estimated Quantity	Unit Price (Delivered)	Unit Price (Picked Up)			
Rock Salt	Ton	58,400	\$56.63	\$56.63			
Solar Salt	Ton	100	\$66.63	\$66.63			
***PLEASE NOTE: This IFB includes add			apply to our bid	***			
Bidder		Easte	ern Minerals Inc.				
Address		-	134 Middle Street, Ste 210 Lowell MA 01852				
Signature of Company	v Official	Non	ra A. Capita	D			
Printed Name of Com	pany Official	Doni	Donna G. Capillo				
Title of Company Offi	cial	Ass	Assistant Corporate Secretary				
Phone		978	978-458-6420				
E-Mail		info	info@easternminerals.com				
Date		0	October 8, 2024				

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OFFICE: 134 Middle Street, Suite 210 Lowell, MA 01852 Phone: 978 = 458-6420 Fax: 978 = 251-8244



PLANT: 99 Marginal Street Chelsea, MA 02150 Phone: 617 • 884-0027

Eastern Minerals, Inc.

May 3, 2024

### MINUTES OF SPECIAL MEETING OF DIRECTORS.

The Sole Director of Eastern Minerals, Inc. held its annual meeting on May 3, 2024 at 134 Middle St, Suite 210, Lowell, Massachusetts 01852.

The meeting commenced at 12:00 P.M. on said date. Present at the meeting was the President, Shelagh E. Mahoney, Vice President, Teresa A. Kelly and Assistant Secretary, Donna G. Capillo.

Motion was made by Shelagh E. Mahoney that Shelagh E. Mahoney, Teresa A. Kelly and. Donna G. Capillo have the authority to sign and execute all bids and contracts on behalf of Eastern Minerals, Inc. This motion was passed without objection.

Meeting adjourned at 12:10 P.M.

A TRUE COPY ATTEST: Donna G. Capillo, Assistant Corporate Secretary

Subscribed and sworn to before me 2024 this 17th day of OCTODER

(Notary Seal)

Notary Public KAREN GRARD MURPHY Notary Public My Commission Depires February 14, 2025



EASTMIN-01

JNORMANDIN

DATE (MM/DD/YYYY) 8/15/2024

CERTIFICATE OF LIABILITY INSURANCE	BILITY INSURANCE
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lнu	B Inte	ernational New England				PHONE (A/C, No			FAX (A/C, No):		
300	Balla	ardvale Street				E-MAIL	, iacquelin	e.normand	lin@hubinternational.c	om	
	ming	ton, MA 01887				ADDRES					NAIC #
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INS	URED								ance Insurance Compa		
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		Merrimack Valley Planning (	Comr	nissi	on	ACC	ORDANCE W	TH THE POLI	CY PROVISIONS.		
		160 Main Street				-					
		Haverhill, MA 01830				AUTHO	RIZED REPRESE	NTATIVE			
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### ADDITIONAL REMARKS SCHEDULE

Page 1 of 1

AGENCY HUB International New England POLICY NUMBER SEE PAGE 1	License # 1780862	NAMED INSURED Eastern Salt Company, Inc. et.al 134 Middle Street Lowell, MA 01852
CARRIER SEE PAGE 1	NAIC CODE	

#### ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,

FORM NUMBER: ACORD 25 FORM TITLE: Certificate of Liability Insurance

Description of Operations/Locations/Vehicles: Mahoney Marine Terminal, LLC Creekside Parking, Inc. Granite State Minerals, Inc. Oceanport, LLC OSLO Shipping, LLC 201 Rover Street, LLC Rollins Farm River Terminal, LLC 257 Chelsea Creek, LLC 15 Kill Van Kull, LLC

Merrimack Valley Planning Commission is included as additional insured, per policy provisions, if requirement is contained in written contract with the named insured and executed prior to a loss/claim/incident.

### COOPERATIVE INVITATION FOR BID Highway Salt, Various Types

The Merrimack Valley Planning Commission (MVPC) has assumed the procurement lead for a cooperative bid from qualified firms for Road Salt to include Rock Salt and Solar Salt on behalf of municipalities within Essex County. Sealed bids are requested from qualified firms for the following communities that are eligible to participate in this cooperative bid: Amesbury; Boxford; Essex, Georgetown; Gloucester, Groveland; Hamilton, Haverhill, Ipswich, Manchester by the Sea, Merrimac; Methuen; Middleton, Newbury; Newburyport; North Andover; Rockport, Rowley; Salisbury; Topsfield, Wenham, and West Newbury.

The Bid may be downloaded from the MVPC website: <u>www.mvpc.org</u>., or on COMM-BUYS, <u>www.commbuys.com</u>.

Bids are due by 12:00 pm., Friday, October 11, 2024, at which time they will be publicly opened and read.

Questions concerning this bid must be submitted via email to: Jonah Williams, jwilliams@mvpc.org, or call 978-374-0519 x24.

The MVPC reserves the right to reject any or all bids.

BID BOND	
Conforms with The American Institute of Architects, A.I.A. Document No. A-310	
KNOW ALL BY THESE PRESENTS, That we, <b>Eastern Miner</b>	als, Inc.
134 Middle Street, Suite 210, Lowell, Massachusetts 0	1852
	as Principal, hereinafter called the Principal
and the The Ohio Casualty Insurance Comapny	
of 175 Berkeley Street, Boston, MA02116	, a corporation duly organized under
the laws of the State of <u>Massachusetts</u> , a	s Surety, hereinafter called the Surety, are held and firmly bound unto
Merrimack Valley Planning Commission, 160 Main Stre 01830	et, Haverhill, MA as Obligee, hereinafter called the Obligee
in the sum of 5% of Bid Amount	
WHEREAS, the Principal has submitted a bid for <u>Provide Roa</u>	
accordance with the terms of such bid, and give such bond or bo good and sufficient surety for the faithful performance of such Co the prosecution thereof, or in the event of the failure of the Princip shall pay to the Obligee the difference not to exceed the penalty he	ncipal and the Principal shall enter into a Contract with the Obligee in nds as may be specified in the bidding or Contract Documents with ntract and for the prompt payment of labor and material furnished in al to enter such Contract and give such bond or bonds, if the Principa reof between the amount specified in said bid and such larger amoun y to perform the Work covered by said bid, then this obligation shall
Signed and sealed this day of	October , 2024
Kan 1 0	Eastern Minerals, Inc. (Seal
Karen Girard Witness	Principa Jonna J. Capillo Donna G. Capillo, Asst. Corp. Secretary Title
$\cap$	
11, 5412	The Objo Casualty Insurance Comapny

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By\_\_\_\_\_\_Ellen J. Young Witness ı Attorney-in-Fact



This Power of Attorney limits the acts of those named herein, and they have no authority to bind the Company except in the manner and to the extent herein stated.

> Liberty Mutual Insurance Company The Ohio Casualty Insurance Company West American Insurance Company

Certificate No: 8211758-969079

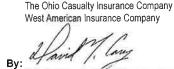
### POWER OF ATTORNEY

KNOWN ALL PERSONS BY THESE PRESENTS: That The Ohio Casualty Insurance Company is a corporation duly organized under the laws of the State of New Hampshire, that Liberty Mutual Insurance Company is a corporation duly organized under the laws of the State of Massachusetts, and West American Insurance Company is a corporation duly organized under the laws of the State of Indiana (herein collectively called the "Companies"), pursuant to and by authority herein set forth, does hereby name, constitute and appoint, Christina D. Hickey, Donna M. Robie; Ellen J. Young; Frank J. Smith; Tara L. Clifford

each individually if there be more than one named, its true and lawful attorney-in-fact to make. all of the city of Natick state of MA execute, seal, acknowledge and deliver, for and on its behalf as surety and as its act and deed, any and all undertakings, bonds, recognizances and other surety obligations, in pursuance of these presents and shall be as binding upon the Companies as if they have been duly signed by the president and attested by the secretary of the Companies in their own proper persons.

IN WITNESS WHEREOF, this Power of Attorney has been subscribed by an authorized officer or official of the Companies and the corporate seals of the Companies have been affixed thereto this 25th day of April 2024





David M. Carey, Assistant Secretary

Liberty Mutual Insurance Company

guarantees State of PENNSYLVANIA SS County of MONTGOMERY

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(POA) verification inquiries, HOSUR@libertymutual.com value On this 25th day of <u>April</u>, 2024 before me personally appeared David M. Carey, who acknowledged himself to be the Assistant Secretary of Liberty Mutual Insurance Company, The Ohio Casualty Company, and West American Insurance Company, and that he, as such, being authorized so to do, execute the foregoing instrument for the purposes loan, letter r residual va therein contained by signing on behalf of the corporations by himself as a duly authorized officer.

IN WITNESS WHEREOF, I have hereunto subscribed my name and affixed my notarial seal at Plymouth Meeting, Pennsylvania, on the day and year first above written.

PAST c.A ARY PUT

Commonwealth of Pennsylvania - Notary Sea Teresa Pastella, Notary Public Montgomery County commission expires March 28, 2025 Commission number 1126044 er, Pennsylvania Associa

This Power of Attorney is made and executed pursuant to and by authority of the following By-laws and Authorizations of The Ohio Casualty Insurance Company, Liberty Mutual Insurance Company, and West American Insurance Company which resolutions are now in full force and effect reading as follows:

ARTICLE IV - OFFICERS: Section 12. Power of Attorney.

and/or Power of Attorney II 610-832-8240 or email I Any officer or other official of the Corporation authorized for that purpose in writing by the Chairman or the President, and subject to such limitation as the Chairman or the President may prescribe, shall appoint such attorneys-in-fact, as may be necessary to act in behalf of the Corporation to make, execute, seal, acknowledge and deliver as surety For bond ar please call ( any and all undertakings, bonds, recognizances and other surety obligations. Such attorneys-in-fact, subject to the limitations set forth in their respective powers of attorney, shall have full power to bind the Corporation by their signature and execution of any such instruments and to attach thereto the seal of the Corporation. When so executed, such instruments shall be as binding as if signed by the President and attested to by the Secretary. Any power or authority granted to any representative or attorney-in-fact under the provisions of this article may be revoked at any time by the Board, the Chairman, the President or by the officer or officers granting such power or authority.

ARTICLE XIII - Execution of Contracts: Section 5. Surety Bonds and Undertakings.

Any officer of the Company authorized for that purpose in writing by the chairman or the president, and subject to such limitations as the chairman or the president may prescribe, shall appoint such attorneys-in-fact, as may be necessary to act in behalf of the Company to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations. Such attorneys-in-fact subject to the limitations set forth in their respective powers of attorney, shall have full power to bind the Company by their signature and execution of any such instruments and to attach thereto the seal of the Company. When so executed such instruments shall be as binding as if signed by the president and attested by the secretary.

Certificate of Designation - The President of the Company, acting pursuant to the Bylaws of the Company, authorizes David M. Carey, Assistant Secretary to appoint such attorneys-infact as may be necessary to act on behalf of the Company to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations.

Authorization - By unanimous consent of the Company's Board of Directors, the Company consents that facsimile or mechanically reproduced signature of any assistant secretary of the Company, wherever appearing upon a certified copy of any power of attorney issued by the Company in connection with surety bonds, shall be valid and binding upon the Company with the same force and effect as though manually affixed.

I, Renee C. Llewellyn, the undersigned, Assistant Secretary, The Ohio Casualty Insurance Company, Liberty Mutual Insurance Company, and West American Insurance Company do hereby certify that the original power of attorney of which the foregoing is a full, true and correct copy of the Power of Attorney executed by said Companies, is in full force and effect and has not been revoked.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed the seals of said Companies this 11th day of October . 2024





# **Merrimack Valley Planning Commission**

## **Invitation for Bid**

## 2024-25 Essex County Cooperative Road Salt Bid

### **Bid Due Date:**

## Friday, October 11, 2024, 12:00 P.M.

## Merrimack Valley Planning Commission 160 Main Street Haverhill, MA 01830

Telephone: (978) 374 - 0519

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#### Merrimack Valley Planning Commission 150 Main Street Haverhill, MA 01830-5875

#### 2024-25 Essex County Cooperative Road Salt Bid

#### I. General Information and Bid Submission Requirements

- A. The Merrimack Valley Planning Commission (MVPC) has assumed the procurement lead for a cooperative road salt bid on behalf of municipalities within Essex County. Sealed bids are requested by the Commission (MVPC) from qualified firms for the following communities that are eligible to participate in this bid: Amesbury; Boxford; Essex, Georgetown; Gloucester, Groveland; Hamilton, Haverhill, Ipswich, Manchester by the Sea, Merrimac; Methuen; Middleton, Newbury; Newburyport; North Andover; Rockport, Rowley; Salisbury; Topsfield, Wenham, and West Newbury ("Municipalities"). Envelopes containing sealed bids will be accepted at the Merrimack Valley Planning Commission, 160 Main Street, Haverhill, Massachusetts 01830 until the time indicated.
- B. Bids are due by 12:00 p.m., Friday, October 11, 2024, at which time they will be publicly opened and read. Postmarks will not be considered. Bids submitted on any other form will not be accepted as valid bids. Envelopes should be clearly marked "2024-25 Essex County Cooperative Road Salt". Bids will be available for public inspection five (5) business days after the bid opening.
- C. Each Municipality will award the contract within sixty (60) days after the bid opening. The actual award may be extended up to thirty (30) days by mutual agreement between each Municipality and the lowest responsive and responsible bidder.
- D. Addenda: If any changes are made to the Invitation for Bid (IFB), an addendum will be issued. Addenda will be mailed, faxed, or emailed to all bidders on record as having downloaded / picked up the IFB. Contractors shall be responsible for ensuring that all addenda are in receipt prior to bid deadline. The MVPC will require acknowledgement of any addenda issued to be included on the bid form.
- E. Questions concerning this bid must be submitted in writing to Jonah Williams, email: jwilliams@mvpc.org before 12:00 pm on Thursday, October 3, 2024. Question may be delivered, mailed, emailed, or faxed. Written responses will be mailed, emailed, or faxed to all bidders on record as having picked up the IFB.
- F. A bidder may correct, modify, or withdraw a bid by written notice received prior to the time and date set for the bid opening. Bid modifications must be submitted in a sealed envelope clearly labeled "Modification No.\_\_\_\_\_." Each modification must be numbered in sequence and must reference the original IFB.
- G. After the bid opening, a bidder may not change any provision of the bid in a manner prejudicial to the interests of the Municipalities or fair competition. Minor informalities will be waived, or the bidder will be allowed to correct them. If a mistake and the intended bid are evident on the face of the bid document, the mistake will be corrected to reflect the intended correct bid, and the bidder will be notified in writing.
- H. Bid Bond: The bid shall be accompanied by a bid deposit in the form of a bid bond, or a certified check on, or a treasurer's or cashier's check issued by, a responsible bank or trust company, payable to the MVPC. A bid bond shall be (a) in a form satisfactory to the awarding authority, (b) with a surety company qualified to do business in the commonwealth and satisfactory to the awarding authority and (c) conditioned upon the faithful performance by the principal of the agreements contained in the bid. The amount of such bid deposit shall be five (5) per cent of the value of the bid.
- I. The MVPC may cancel this IFB or reject in whole or in part any and all bids, if the MVPC determines that the cancellation or rejection serves the best interests of the MVPC and the Municipalities.
- J. All bid prices submitted for this IFB must remain firm for sixty (60) days following the bid opening.
- K. Each bidder will submit three (3) copies of all required forms. All Bids must include a Bid Pricing Sheet Appendix B; Non-Collusion and Tax Compliance Form Appendix C; Material Certifications Appendix D and References Appendix E.

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L. A bid must be signed as follow: 1) if the bidder is an individual, by her/him personally; 2) if the bidder is a partnership, by the name of the partnership, followed by the signature of each general partner; and 3) if the bidder is a corporation, by the authorized officer.

#### **II. Purchase Description:**

- A. The Municipalities have provided estimated quantities for planning purposes, Appendix A Estimated Volumes by Municipality, for the bid items and cannot be guaranteed. It is understood and agreed that the quantities shown are approximate and that the contract shall cover only the actual amount ordered for delivery during the contract period.
- B. Price quoted shall be F.O.B. Destinations and shall include delivery and transportation charges prepaid.
- C. Delivery No material shall be delivered to a Municipality under the terms of this contract, at any time, unless the contractor has in his possession a written order signed by the Purchasing Authority for the quantity of materials desired, or an order number given to him verbally by the Purchasing Agent or Superintendent of Public Works. It is understood and agreed that materials will be delivered when needed. The Municipality delivery locations and contacts are provided on Appendix F, Municipality Locations & Contact Information.
- D. Guaranteed Delivery The successful bidder shall guarantee delivery of salt to each municipality within 48 hours of request by the municipality. In the event the stock is nearing depletion, the contractor must notify the cities and towns two weeks prior to any interruption in service. The contractor shall make arrangements with other sources to supply members of this consortium with road salt. If the cost of salt from a new supplier is in excess of the stated bid price of the successful bidder(s), the successful bidder(s) shall reimburse the Municipality the difference between the new supplier's price and the original contract amount.
- E. Failure to Deliver Should the successful bidder(s) fail to furnish any of said materials within 48 hours after the order has been placed, the Municipality reserves the right to obtain the materials ordered at any other place, and may, without further notice, cancel their order by a notice from the Municipality and forwarded via email or mailed order to the successful bidder(s) business address stated in his bid.
- F. Emergency If a Municipality declares an emergency, the contractor agrees to furnish and deliver Highway Salt within 24 hours from the time of the emergency telephone order placed by the Municipality and confirmed by a written order.
- G. Weight A certificate of weight shall be provided by the contractor and accompany each delivery of weighable materials. Such certificate shall show the name and address of the contractor, the name and address of the department to whom the delivery is being made, the material being weighed for delivery, the date of delivery, the vehicle registration and the gross, tare, and new weight. A sworn weigher of goods must sign this certificate. The contractor shall be responsible for the delivery of the full net weight at the point of delivery. Check weighing may be made at the point of delivery or at any other point the Municipality may select

#### III. Rule for Award:

To ensure the delivery of product within forty-eight (48) hours, the MVPC, on behalf of the Municipalities, expects to enter into multiple contracts with responsive and responsible bidders offering the lowest cost for each line item of road salt.

It is the MVPC's intent to contract for one (1) year commencing on or about November 1, 2024, and will expire on October 31, 2025.

IV. Bid Pricing Sheet: See Appendix B.

#### V. Non-Collusion Form and Tax Compliance Form: See Appendix C.

VI. References: Complete Appendix E with the following information.

- A. Commercial: Three (3) communities or political entities that you have provided road salt in the last three (3) years.
- B. Financial References demonstrate a stable and secure financial position. Successful bidders may be requested by the MVPC to provide a business information report or business profile from a credit reporting agency dated no earlier than sixty (60) days prior to bid submission date.

#### VII. Additional Contract Terms & Conditions:

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- A. The successful bidder shall comply with all applicable federal, state, and local laws and regulations.
- B. Purchases made by the Municipalities are exempt from taxes and bid prices must exclude any taxes. Tax exemption certificates will be furnished upon request.
- C. All words, signatures and figures submitted on the bid shall be in ink. Proposals, which are conditional, obscure or which contain additions not called for, erasures, alterations or irregularities, or any prices, which contain abnormally high or low amounts for any item, may be rejected as informal. More than one proposal from the same bidder will not be considered.
- D. Unless otherwise provided by law, the Contractor will indemnify and hold harmless the Municipalities against any and all liability, loss, damages, costs or expenses for personal injury or damage to real or tangible personal property that each Municipality may sustain, incur, or be required to pay, arising out of or in connection with the performance of the Contract by reason of any negligent action/inaction or willful misconduct by the Contractor, its agents, servants, or employees.
- E. Failure to perform when such failure is due to an Act of God, public enemy, fire, earthquake, floods, transportation, embargoes, or other similar causes beyond the control of the contractor, shall be good and sufficient reason for excuse from contractual liability.
- F. No subletting of the award, or assignment of monies due or to become due, shall be made without written consent of the awarding authority.
- G. The CONTRACTOR acknowledges and agrees that it is acting as an independent CONTRACTOR for all work and services rendered pursuant to this Agreement and shall not be considered an employee or agent of the TOWN for any purpose.
- H. Indemnification: The contractor shall assume the defense, indemnify and hold harmless the municipality, the municipality's agents and employees from and against all losses and all claims, demands, payments, suits, actions, recoveries and judgments of every nature and description brought or recovered against them, including attorney's fees, by reasons of acts, inactions, omissions, negligence, reckless or intentional misconduct caused by or related to any and all activities of the Contractor, its agents, officers, employees or subcontractors.
- I. Municipalities appropriation. If funds are not appropriated for this purpose, the Municipality may terminate this contract and shall not be obligated to make any further payments
- J. Payments Signatures on behalf of the receiving Municipality must be secured when salt is delivered, or invoices will not be honored. Invoices must be rendered in triplicate, marked with Requisition and/or Purchase Order number. Bills must be sent promptly after each delivery to the Municipality. Each participating municipality shall separately be responsible for payment for deliveries it receives. In no event shall any participating municipality be responsible for salt supplied or delivered to another municipality. Proof of delivery must be furnished on request.

The bidder, when submitting his bid, shall be fully aware that the Municipality will discount his invoice 2% for payment within thirty (30) days from receipt of said invoice. If the bidder wishes to submit his bid without the Municipality discounting invoices 2%, he shall so stipulate this on his bid by writing, "The 2% discount does not apply to our bid."

K. Insurance - The required insurance will be written with a company having an A.M. Best rating of A+, XII or higher, that said insurance company should meet with the approval of the Town and will be with a company licensed to perform business in the State of Massachusetts. The rating of the insurance company may be amended by the Town at its discretion. CERTIFICATES OF INSURANCE MUST BE SUBMITTED TO THE MVPC <u>BEFORE</u> A - CONTRACT IS SIGNED. THE CERTIFICATES OF INSURANCE MUST INCLUDE ALL COVERAGE AS STATED IN THESE SPECIFICATIONS.

The successful contractor will take maintain during the term of the contract insurance as specified below and in such form as will protect the vendor performing work covered by the contract from all claims and liability for damages for bodily injury including accidental death and for property damage which may arise from operations under this Contract. Except as otherwise stated, the amounts of insurance will be for each policy, not less than:

Workmen's Compensation Insurance – With respect to all operations the third party performs and all those performed for him by subcontractors, the third party shall provide proof of Workmen's Compensation Insurance in accordance with the requirements of the laws of the Commonwealth of Massachusetts and Employers Liability.

**Comprehensive Automobile Liability** – Proof of this coverage should be provided and should include coverage for all owned, non-owned and hired automobiles.

**Comprehensive General Liability** – This insurance includes coverage for: Premises – Operation, Contractors Protective, Completed Operations, Contractual, Personal Injury, and Broad Form Property Damage (Including Completed Operations)

Limits: \$1,000,000/occurrence \$3,000,000/aggregate

All policies shall identify the MVPC as an additional insured (except Workers' Compensation and shall provide that the Municipalities shall receive written notification at least 30 days prior to the effective date of any amendment or cancellation. Certificates evidencing all such coverages shall be provided to the Municipality upon the execution of the Agreement. Each such certificate shall specifically refer to this Agreement and shall state that such insurance is as required by this Agreement. Failure to provide or to continue in force such insurance shall be deemed a material breach of this Agreement and shall be grounds for immediate termination.

#### VIII. Specifications:

- A. Material Specifications: All Road Salt must conform to ASTM 632-12 (or successor) standards. The Road Salt mixture must be two-thirds ASTM rock and one-third solar.
- **B.** Physical Requirements: Road Salt must conform to the following requirements for particle size when tested by laboratory sieve:

Sieve Size	Weight % Passing
3/4" screen	100%
No. 8 screen	25%
No. 16 screen	5%

- a. NOTE: Detailed requirements for laboratory sieves are given in the ASTM 14.02 (or successor).
- C. All materials offered must meet the latest standards and requirements of the Massachusetts Highway Department for Bulk Road Salt (Sodium Chloride).
- D. American Society of Testing Materials (ASTM) Specifications All Rock Salt items must meet all ASTM specifications including sodium content of 95%. The salt must be treated with an anti-caking agent and must be delivered in a free-flowing condition.
- E. **Product Quality** The Municipalities will not purchase or order salt from any stockpile used for the previous season. In addition, no salt will be acceptable that has been previously rejected for use by any State, County, or a Municipality.
- F. Sampling and Analysis The Materials delivered hereunder may be regularly and continuously sampled, as the Municipalities may elect. The samples shall be collected, prepared, and analyzed by representatives of the Municipalities and the vendor's representative in accordance with the method adopted by the American Society of Testing Materials and/or the American Association of State Highway Officials, or any other governmental testing agencies.
- G. Inferior Material If the Highway Salt delivered under this contract fails to comply with the specifications, the contractor shall be notified and will be required to forthwith remove the delivered Highway Salt and replace it with Highway Salt satisfactory to the requirements of this contract. In lieu of the preceding, the contractor agrees to accept, as full compensation therefore, an amount as payment to be determined by the Superintendent of Public Works and/or Purchasing Authority as full value of the salt delivered.

Municipality	Road Salt (tons)	Solar Sall (tons)
Amesbury	2,000	0
Boxford	1,000	0
Essex	1,000	0
Georgetown	2,000	0
Gloucester	7,000	0
Groveland	1,200	0
Hamilton	2,500	0
Haverhill	5,000	0
Ipswich	3,000	0
Manchester by the Sea	4,000	0
Merrimac	900	0
Methuen	5,100	0
Middleton	2,500	0
Newbury	1,700	0
Newburyport	2,500	0
North Andover	4,000	0
Rockport	5,000	0
Rowley	1,800	0
Salisbury	800	0
Topsfield	2,000	100
Wenham	1,000	0
West Newbury	2,500	0
Total	58,400	100

## Appendix A - Estimated Volumes by Municipality 2024-25 Essex County Cooperative Rock Salt Bid

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 $(0_{\frac{1}{2}})$ 

## Appendix B - Bid Pricing Sheet 2024-25 Essex County Cooperative Rock Salt Bid

Commodity	Unit of Measure	Estimated Quantity	Unit Price (Delivered)	Unit Price (Picked Up)
Rock Salt	Ton	58,400	\$56.63	\$56.63
Solar Salt	Ton	100	\$66.63	\$66.63

\*\*\*PLEASE NOTE: The 2% discount does not apply to our bid \*\*\*

This IFB includes addenda numbered <u>NONE</u>

Eastern Minerals Inc.
134 Middle Street, Ste 210
Lowell MA 01852
Joura A. Capillo
Donna G. Capillo
Assistant Corporate Secretary
978-458-6420
info@easternminerals.com
October 8, 2024

### Appendix C Non-Collusion Form & Tax Compliance Form 2024-25 Essex County Cooperative Rock Salt Bid

#### I. CERTIFICATE OF NON-COLLUSION

The undersigned certifies under penalties of perjury that this bid, or proposal has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word "person" shall mean any natural person, business, partnership, corporation, union, committee club, or other organization, entity, or group or individuals.

Signature of individual submitting bid or proposal Donna G. Capillo, Assistant Corporate Secretary

Eastern Minerals Inc. Name of Business

I.

#### **II. TAX COMPLIANCE CERTIFICATION**

Pursuant to M.G.L. Chapter 62C, Sec. 49A, I certify under the penalties of perjury that, to the best of my knowledge and belief, I am in compliance with all laws of the Commonwealth relating to taxes, reporting of employees and contractors, and withholding and remitting child support.

Signature of individual submitting bid or proposal

Donna G. Capillo, Assistant Corporate Secretary

Eastern Minerals Inc. Name of Business

2024-25 Essex County Road Salt

### Appendix D Material Certifications 2024-25 Essex County Cooperative Rock Salt Bid

1. Do you stipulate that the materials, where required, meet the specifications of the American Society for Testing Materials?

Yes X No

2. Please list the location of your stockpile(s):

a,

37 Marginal St, Chelsea MA 201 Rover ST, Everett, MA 549 South St, Quincy MA 227 Market ST, Portsmouth NH 59 S Main St, Portland ME

3. What is(are) the location(s) where the materials are mined?

Chile

Mexico

4. Do you guarantee that sufficient material will be available to suit each individual community's needs? Yes X No\_\_\_\_\_

5. If you are a foreign (out of State) Corporation: Are you registered to do business in Massachusetts? Yes <u>No</u> <u>N/A</u> X

## Appendix E References 2024-25 Essex County Cooperative Rock Salt Bid

Company	Contact	Address	Phone Number
City of Boston	Purchasing	One City Hall, Room 808	617-635-4564
Town of Andover	Marc Fournier	36 Bartlet Street	978-623-8803
City of Worcester	Jay Fink	455 Main St. Room 201	508-929-1300

Provide the names of three (3) municipalities that you have provided Road Salt in the last three (3) years.

# Appendix F

# Municipality Locations & Contact Information 2024-25 Essex County Cooperative Rock Salt Bid

Joseph Buckley, Dir of Public Works Amesbury DPW 39 S Hunt Rd	DPW Yard 39 S Hunt Rd.
39 S Hunt Rd	
55 5 114H0 144	Amesbury, MA 01913
Amesbury, MA 01913	
buckleyj@amesburyma.gov	
Chris Olbrot, DPW Supt	Highway Garage
	7B Spofford Rd
	Boxford, MA 01921
	Town Garage
	30 Landing Rd
	Essex, MA 01929
	Town Garage
	203 East Main St, Rte. 133
	Georgetown, MA
	DPW Complex
	28 Poplar St
	Gloucester, MA
	Highway Dept Facility
	160 Center St
	Groveland, MA
	DPW Yard
	577 Bay Rd, Rte. 1A
	Hamilton, MA
	Hammon, MA
	DPW Yard
	500 Primrose St
,	Haverhill, MA 01830
	DPW Garage
	104 County Rd
	Ipswich, MA
	Highway Garage
10 Central St	R85 Pleasant St
L Moushaster MA 01044	L Momoheater MA
Manchester, MA 01944 damc@manchester.ma.us	Manchester, MA
	Town Hall, 7A Spofford Rd. Boxford, MA 01921 colbrot@town.boxford.us. Mike Galli, DPW Supt. Town of Essex, 44 Centennial Grove Rd Essex, MA 01929 adavis@essexma.org Peter Durkee, Hwy Supt Town Hall, 1 Library St Georgetown, MA01833 pdurkee@georgetownma.gov Michael B. Hale Director DPW 9 Dale Ave Gloucester, MA 01930 riopiccolo@Gloucester-ma.gov Renny Carroll, Road Commissioner Town Hall, 183 Main St Groveland, MA 01834 rcarroll@grovelandma.com Timothy Olson, Dir of Public Works 577 Bay Rd, PO Box 429 Hamilton, MA 01936 tolson@hamiltonma.gov Michael Arpino, Dir of Public Works 500 Primrose St Haverhill, MA 01830 marpino@cityofhaverhill.com Rick Clarke, DPW Director 25 Green St Ipswich, MA 01938 gails@ipswichma.gov

# Appendix F

### Municipality Locations & Contact Information 2024-25 Essex County Cooperative Rock Salt Bid

Town	Mailing Address	Point of Delivery
Merrimac	Thomas Barry, DPW Supt	Salt Shed
978-346-8939	16E Main St	Mill & Federal St
F: 978-346-0531	Merrimac, MA 01860	Merrimac, MA 01860
	tbarry@townofmerrimac.com	
Methuen	Felix Garcia Jr., P.E.,	Highway Department
978-983-8545	Deputy Director of Public Works	33 Lindbergh Avenue
F: 978-983-8978	City of Methuen	Methuen, MA 01844
1. 7/0-705-07/0	10 Ditson Place	
	Methuen, MA 01844	
	fgarcia@ci.methuen.ma.us	
Middleton	Ken Gibbons, DPW Supt	Highway Garage
978-777-0407	195 North Main St	195 North Main St
F: 978-774-0718	Middleton, MA 01949	Middleton, MA
	Paul.goodwin@middletonma.gov	
Newbury	James Sarette, DPW Dir	Highway Garage
978-465-0112	197 High Rd	197 High Rd
F: 978-465-6512	Newbury, MA 01951	Newbury, MA
	highway@townofnewbury.org	
Newburyport	Wayne Amaral, Dir. of Public Works	DPW
978-465-4464	16A Perry Way (off Low St)	16A Perry Way (off Low St)
F: 978-465-1623	Newburyport, MA 01950	Newburyport, MA
	wamaral@cityofnewburyport.com	
North Andover	Tim Willett, Operations Manager	DPW
978-685-0950 Ext 44011	DPW, 384 Osgood St	384 Osgood St
F: 978-688-9573	North Andover, MA 01845	North Andover, MA
	twillett@northandoverma.gov	
Rockport	Gary Leblanc, DPW Director	Highway Garage
978-546-3525	Rockport Town Hall, 34 Broadway	Upper Main St
F: 978-546-3562	Rockport, MA 01966	Rockport, MA
1.970 370 3302	lgreenslade@rockportma.gov	
Rowley	Patrick Snow, Highway Surveyor	Highway Garage
978-948-2441	40 Independent St., PO Box 314,	40 Independent St.,
F: 978948-6081	Rowley, MA 01969	Rowley, MA
F: 978948-0081		Kowley, MA
0-1:-1	highway@townofrowley.org	History Colores
Salisbury	Kate White, Business Manager 39 Lafayette Rd	Highway Garage 39 Lafayette Rd
978-463-0656		
F: 978-463-0190	Salisbury, MA 01952	Salisbury, MA 01952
	kwhite@salisburyma.gov	
Topsfield	Gary Wildes, Supt. Hwy. Dept.	Highway Garage
978-887-1542	279 Boston St	Rte. 1, 279 Boston St
F: 978-887-1543	Topsfield, MA 01983	Topsfield, MA
	gwildes@topsfield-ma.gov	
Wenham	Richard Souza, Highway Supt	Highway Garage
978-468-5520 Ext 6	91 Grapevine Rd	91 Grapevine Rd
F: 978-468-1009	Wenham, MA 01984	Wenham, MA 01984
	rsouza@wenhamma.gov	
West Newbury	Katelyn Bradstreet, Operations. Bus. Mgr.	Highway Garage
978-363-1106	381 Main St	693 Main St
F: 978-363-1119	West Newbury, MA 01985	West Newbury, MA
	dpwadmin@wnewbury.org	

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#### Merrimack Valley Planning Commission 2024-25 Essex County Cooperative Road Salt Bid

This agreement is made and entered into this \_\_th day of \_\_\_\_\_, 2024 by and between the MERRIMACK VALLEY PLANNING COMMISSION ("the MVPC"), a corporate public body and existing under the laws of the Commonwealth of Massachusetts, and \_\_\_\_\_\_, a \_\_\_\_\_ corporation duly organized and existing under the laws of the Commonwealth/or \_\_\_\_\_ as a D/B/A duly registered at: \_\_\_\_\_\_ ("The CONTRACTOR").

<u>ARTICLE I. DEFINITION</u>: "THIS CONTRACT" as used herein shall mean that these Articles of Agreement and "the Invitation for Bid documents," which include without limitation, the instructions to CONTRACTOR, the Contractor's qualifications or proposal, the specification, terms and conditions, requirements, the applicable addenda, any final documents representing negotiated terms, and all documents and forms submitted with the CONTRACTOR'S proposal or proposal.

ARTICLE II. DURATION. The term of the Contract will cover one (1) year from November 1, 2024, and expire on October 31, 2025.

ARTICLE III. TERMS. The CONTRACTOR agrees to furnish and deliver Road Salt (Road Salt, Solar Salt) to the Municipalities, listed in the 2024-25 Essex County Road Salt Invitation to Bid (IFB) documents of October 11, 2024 (bid opening date).

ESTIMATED TOTAL CONTRACT VALUE: \$\_\_\_\_\_U.S. Dollars.

ARTICLE IV. PAYMENT. The MUNICIPALITY agrees to pay for each delivery of Road Salt to the CONTRACTOR the sum set forth in the CONTRACTOR'S bid.

ARTICLE V. TERMINATION. The following shall constitute events of default under THIS CONTRACT requiring immediate termination: a) any material misrepresentation made by the CONTRACTOR, b) any failure by the CONTRACTOR to perform any of its obligations under THIS CONTRACT including, without limitation, the following: (i) failure to commence performance of THIS CONTRACT at the time specified in THIS CONTRACT due to a reason or circumstance within the Contractor's reasonable control, (ii) failure to commence performance of THIS CONTRACT with sufficient personnel and equipment or with sufficient material to ensure the completion of THIS CONTRACT within the specified time due to a reason or circumstance within the Contractor's reasonable control, (iii) failure to commence performance of THIS CONTRACT in a manner reasonably satisfactory to the MVPC / MUNICIPALITY, (iv) failure to promptly re-perform with reasonable time the services that were rejected by the MVPC / MUNICIPALITY as erroneous or unsatisfactory, (v) discontinuance of the services for reasons not beyond the Contractor's reasonable control, (vi) failure to comply with a material term of THIS CONTRACT, including without limitation, the provision of insurance and nondiscrimination, and (vii) any other acts specifically stated in THIS CONTRACT as constituting a basis for termination of THIS CONTRACT.

The MVPC may terminate THIS CONTRACT at any time for convenience by providing the CONTRACTOR written notice specifying therein the termination date which shall be no sooner than thirty (30) days from the issuance of said notice. Upon receipt of a notice of termination, the CONTRACTOR shall cease to incur additional expenses in connection with THIS CONTRACT. Upon such termination, the CONTRACTOR shall be entitled to compensation for all satisfactory work completed prior to the termination date as determined by the MVPC / MUNICIPALITY. Such payment shall not exceed the fair value of the services provided hereunder.

ARTICLE VI. DAMAGES. From any sums due to the CONTRACTOR for materials, supplies or equipment delivered, the MVPC / MUNICIPALITY may keep for its own the whole or any part of the amount for expenses, losses, and damages, incurred by the MVPC / MUNICIPALITY as a consequence of purchasing materials, supplies or equipment as a result of any event of default, failure, omission, or mistake of the CONTRACTOR in furnishing or delivering materials, supplies or equipment as provided in THIS CONTRACT.

ARTICLE VII. FORCE MAJEURE. No party will be liable to the other for any failure or delay in rendering performance arising out of causes beyond its control and without its fault or negligence. Such causes may include, but not be limited to, acts of God or the public enemy, freight embargoes, and unusually severe weather; but the failure or delay must be beyond its control and without its fault or negligence. Dates or times of performance will be extended to the extent of delays excused by this section provided by that the party whose performance is affected notifies the other promptly of the existence and nature of such delay.

<u>ARTICLE VIII. INSURANCE.</u> The CONTRACTOR must provide the MVPC with a certificate of insurance coverage per the terms of the IFB prior to contract execution.

ARTICLE IX. CONFLICT. In the event there is a conflict between these Articles and the IFB documents, the IFB documents: shall supersede these Articles.

<u>ARTICLE X. INSPECTION AND REPORTS</u>. The MUNICIPALITY shall have the right at any time to inspect the work of the CONTRACTOR, including the right to enter upon any property owned or occupied by CONTRACTOR, whether situated within or beyond the limits of the MUNICIPALITY. Whenever requested, CONTRACTOR shall immediately furnish to the MUNICIPALITY full and complete written reports of his operation under this Contract in such detail and with such information as the MUNICIPALITY may request.

<u>ARTICLE XI. COMPLIANCE WITH LAWS</u>. The CONTRACTOR shall comply with all Federal, State, and local laws, rules, regulations, and orders applicable to the work provided pursuant to this Agreement, such provisions being incorporated herein by reference, and shall be responsible for obtaining all necessary licenses, permits, and approvals required for the performance of such work.

ARTICLE XII. NOTICE. Any and all notices, or other communications required or permitted under this Agreement, shall be in writing and delivered by hand or mailed postage prepaid, return receipt requested, by registered or certified mail or by other reputable delivery service, to the parties or furnished from time to time in writing hereafter by one party to the other party. Any such notice or correspondence shall be deemed given when so delivered by hand, if so mailed, when deposited with the U.S. Postal Service or, if sent by private overnight or other delivery service, when deposited with such delivery service.

ARTICLE XIII. FUNDING, GOVERNING LAWS AND ORDINANCES. THIS CONTRACT shall be governed by, construed, and enforced in accordance with the laws of the Commonwealth of Massachusetts and the CONTRACTOR submits to the jurisdiction of any of its appropriate courts for the adjudication of disputes arising out of this Agreement.

ARTICLE XIV. EQUAL OPPORTUNITY. The CONTRACTOR in the performance of all work under THIS CONTRACT will not discriminate on the grounds of race, color, sex, age, religious creed, disability, national origin or ancestry, sexual orientation, marital status, family status, military status, or source of income in the employment practices or in the selection or retention of subcontractors, and in the procurement of materials and rental equipment. The MVPC may cancel, terminate, or suspend the contract in whole or in part for any violation of this Article.

ARTICLE XV. ASSIGNABILITY. The CONTRACTOR shall not assign, sell, subcontract, or transfer any interest in THIS CONTRACT without prior written consent of the MVPC. This AGREEMENT and any document referenced and incorporated herein or attached represent the ENTIRE CONTRACT and shall only be modified by written addendum between the Parties.

IN WITNESS WHEREOF, the parties have hereto and to two other identical instruments set their hands and seals the day first above written.

FOR THE CONTRACTOR

1.3

MERRIMACK VALLEY PLANNING COMMISSION:

Jerrard Whitten Executive Director

Jenifer Dunlap Finance Director